### **MINUTES**

## MONTANA SENATE 60th LEGISLATURE - REGULAR SESSION

## COMMITTEE ON BUSINESS, LABOR, AND ECONOMIC AFFAIRS

Call to Order: By CHAIRMAN VICKI COCCHIARELLA, on February 1, 2007 at 9:00 A.M., in Room 422 Capitol.

## ROLL CALL

### Members Present:

Sen. Vicki Cocchiarella, Chairman (D)

Sen. Joe Balyeat (R)

Sen. Roy Brown (R)

Sen. John Esp (R)

Sen. Verdell Jackson (R)

Sen. Lane L. Larson (D)

Sen. Don Ryan (D)

Sen. Frank Smith (D)

Sen. Carolyn Squires (D)

Sen. Donald J. Steinbeisser (R)

Sen. Joseph (Joe) Tropila (D)

Members Excused: None.

Members Absent: None.

Staff Present: Claudia Johnson, Committee Secretary

Pat Murdo, Legislative Branch

Audio Committees: These minutes are in outline form only. They provide a list of participants and a record of official action taken by the committee. The link to the audio recording of the meeting is available on the Legislative Branch website.

#### Committee Business Summary:

Hearing & Date Posted: SB 276, 1/31/2007 Executive Action: SB 153, SB 165 00:00:00 Chairwoman Cocchiarella

## HEARING ON SB 276

# Opening Statement by Sponsor:

00:00:57 **SEN. DONALD STEINBEISSER (R), SD 19,** opened the hearing on **SB 276,** Permit funeral directors to sell certain life insurance policies.

### EXHIBIT (bus22a01)

### Proponents:

00:02:49 Scott Gilligan, Counsel for Funeral Directors' Association

## EXHIBIT (bus22a02)

- 00:13:56 Teri Stevenson, Funeral Director
- 00:17:59 Julie Briggs, Licensed Mortician
- 00:23:03 Todd Stevenson, Funeral Director
- 00:25:37 Jason Thornock, Mortician/Funeral Director
- 00:29:02 Steve Yeakel, Executive Director, Funeral Directors' Association

#### Opponents:

- 00:34:08 Frank Cote, Speaking for Jacqueline Lenmark, American Life Insurers (ALI)
- 00:47:57 Don Allen, Association of Financial Advisors
- 00:53:27 Roger McGlenn, Executive Director, Montana Independent Insurance Association (MIIA)
- 00:55:44 Erin McGowan-Fincham, Montana State Auditor's Office (SAO)

### Informational Testimony: None.

### <u>Questions from Committee Members and Responses</u>:

00:58:42 Sen. Ryan to Frank Cote, ALI

- 01:06:34 Sen. Brown to Sen. Steinbeisser
- 01:08:30 Sen. Squires to Frank Cote, ALI
- 01:13:58 Sen. Tropila to Roger McGlenn, MIIA
- 01:15:18 Sen. Cocchiarella to Steve Yeakel, Funeral Directors' Association
- 01:16:05 Sen. Cocchiarella to Frank Cote, ALI
- 01:20:34 Sen. Cocchiarella to Carol Roy, State Auditors Office (SAO)
- 01:21:29 Sen. Cocchiarella to Steve Yeakel, Funeral Directors' Association
- 01:26:17 Sen. Cocchiarella to Scott Gilligan, Counsel for Funeral Directors' Association
- 01:27:27 Sen. Tropila to Carol Roy, SAO

## Closing by Sponsor:

- 01:28:21 Sen. Steinbeisser
- 01:32:06 Sen. Cocchiarella

#### EXECUTIVE ACTION ON SB 153

- 01:32:16 Motion: SEN. LARSON moved that SB 153 BE TABLED.
- 01:35:41 Pat Murdo

### EXHIBIT (bus22a03)

01:32:50 <u>Substitute Motion</u>: SEN. TROPILA made a substitute motion that SB 153 DO PASS.

#### Discussion:

- 01:32:57 Sen. Cocchiarella
- 01:34:28 <u>Motion/vote</u>: SEN. COCCHIARELLA moved that AMENDMENT SB015302.APM BE ADOPTED. Motion carried by voice vote with Sen. Larson voting no.

- 01:36:40 <u>Motion</u>: SEN. COCCHIARELLA moved that AMENDMENT SB015303.APM BE ADOPTED.
- 01:58:04 **Discussion**:
- 01:37:06 Sen. Cocchiarella

### EXHIBIT (bus22a04)

- 01:38:53 Sen. Ryan to Sen. Cocchiarella
- 01:39:14 Sen. Balyeat to Sen. Cocchiarella
- 01:41:09 <u>Vote</u>: Motion carried that AMENDMENT SB015303.APM BE ADOPTED. Motion carried unanimously by voice vote.

### EXHIBIT (bus22a05)

#### Discussion:

- 01:43:02 Sen. Balyeat to Sen. Cocchiarella
- 01:43:36 Sen. Squires
- 01:45:03 <u>Motion/Vote</u>: SEN. TROPILA moved that SB 153 DO PASS AS AMENDED. Motion carried unanimously by voice vote.

## EXECUTIVE ACTION ON SB 165

- 01:45:19 Sen. Cocchiarella
- 01:45:27 Motion: SEN. ESP moved that SB 165 DO PASS.

## Discussion:

01:46:16 Motion: SEN. ESP moved that AMENDMENT SB016501.APM #2 and #3 BE ADOPTED.

#### Discussion:

- 01:47:22 Sen. Steinbeisser
- 01:48:16 Sen. Brown to Sen. Esp
- 01:48:56 Sen. Cocchiarella
- 01:50:04 Sen. Squires to Sen. Cocchiarella

- 01:51:01 Sen. Esp
- 01:51:44 Sen. Squires
- 01:52:02 Motion/Vote: SEN. ESP moved that AMENDMENT SB016501.APM #2 AND #3 BE ADOPTED. Motion carried 7-4 by voice vote with SEN. COCCHIARELLA, SEN. LARSON, SEN. SQUIRES and SEN. STEINBEISSER voting no.
- 01:52:32 Motion: SEN. ESP moved that SB016501.APM #1 BE ADOPTED.

### Discussion:

- 01:52:58 Sen. Balyeat to Sen. Esp
- 01:53:54 Sen. Smith
- 01:54:23 Sen. Steinbeisser
- 01:54:58 Sen. Balyeat
- 01:56:24 Sen. Brown
- 01:57:04 Sen. Esp
- 01:58:22 Vote: Motion that AMENDMENT SB016501.APM #1 BE ADOPTED failed 4-7 by roll call vote with SEN. BALYEAT, SEN. BROWN, SEN. ESP, and SEN. JACKSON voting aye.
- 01:59:15 Motion/Vote: SEN. ESP moved that SB 165 DO PASS AS AMENDED. Motion carried 10-1 by voice vote with SEN. BALYEAT voting no.

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# ADJOURNMENT

Adjournment:	11:10 F	. M.					
			SEN.	VICKI	COCO	CHIARELLA,	Chairman
				CLAU	JDIA	JOHNSON,	Secretary
VC/cj							
Additional Ex	hibits:						
EXHIBIT (bus22	aad.pdf)	_					